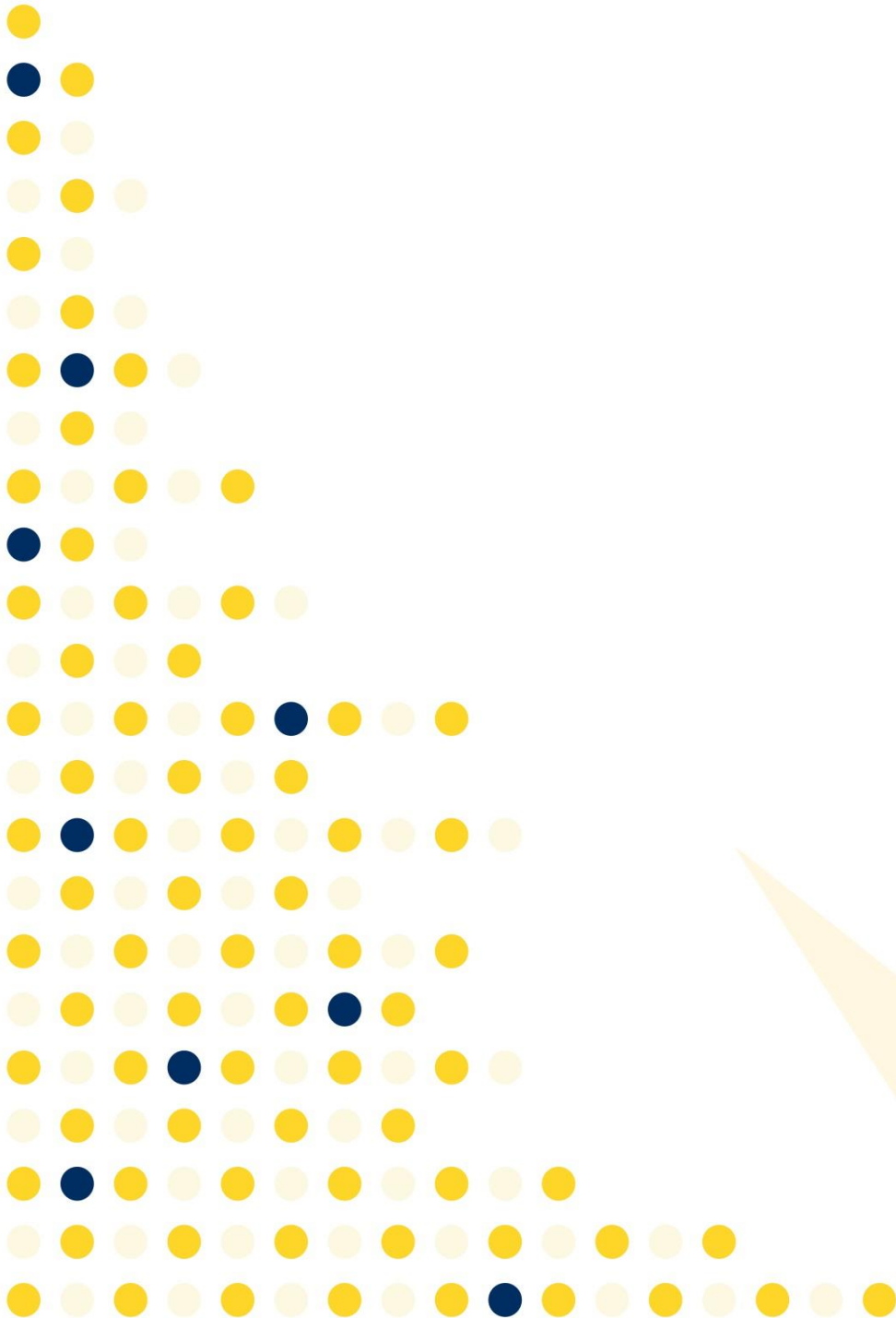


Greater Tompkins County Municipal Health Insurance Consortium



Pharmacy Benefit Plan Review
4th Quarter - 2015

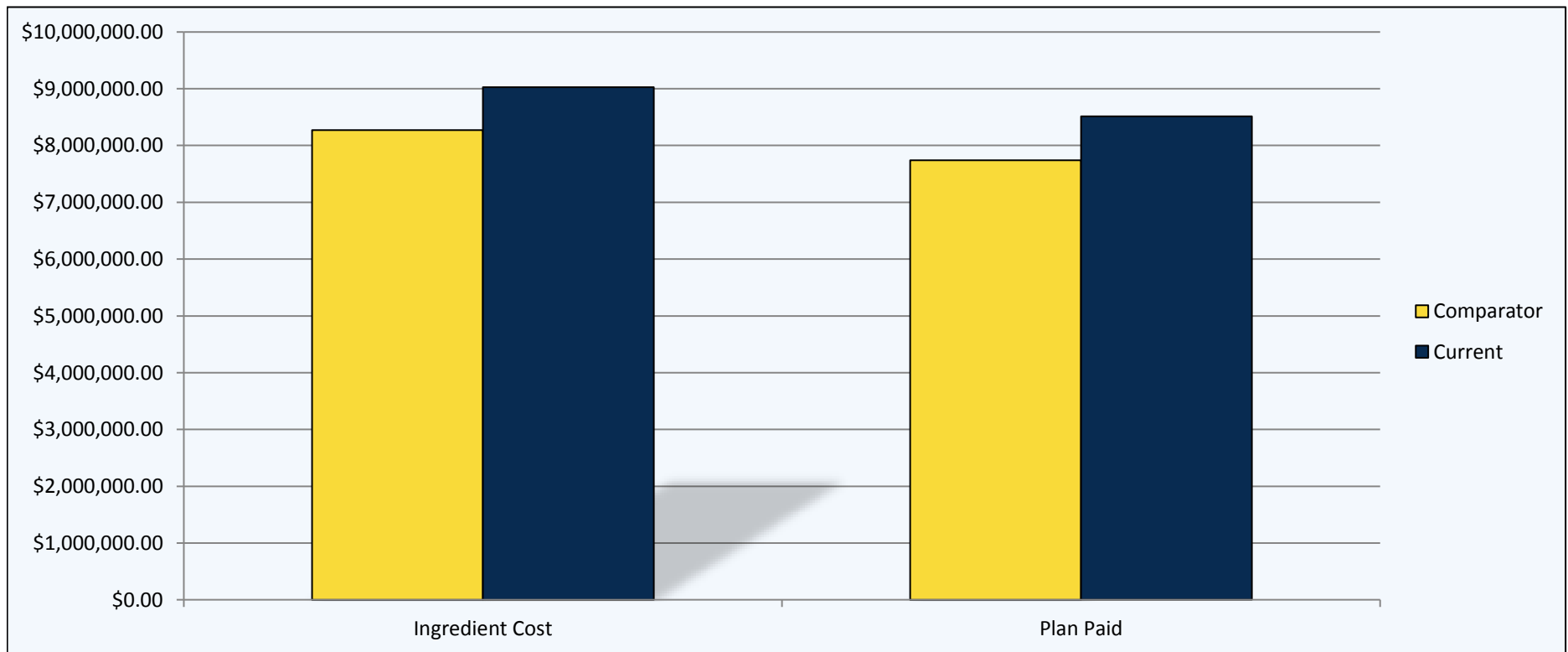


Performance



Performance Summary

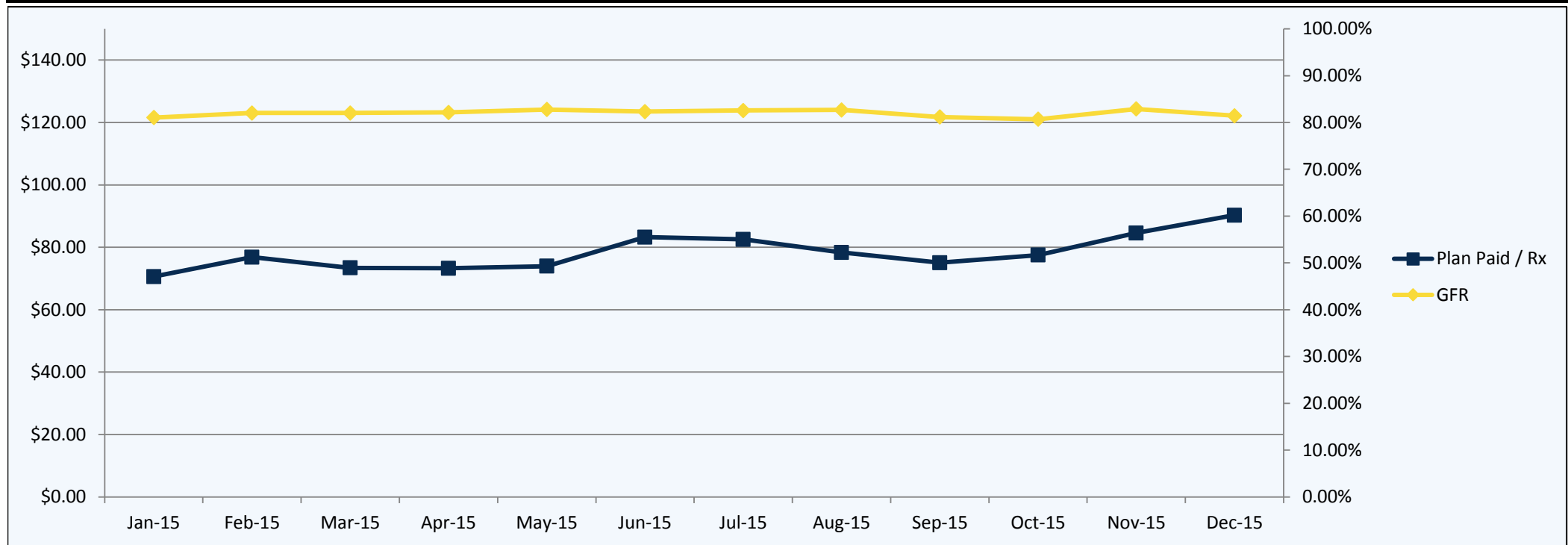
Period	Date Range	Eligible Members	Rx Count	Ingredient Cost	Fill Fee	Total Cost	Member Paid	Plan Paid
Current	1/1/2015 - 12/31/2015	5,041	76,027	\$9,027,125.76	\$105,873.78	\$9,132,999.54	\$618,870.82	\$8,513,468.25
Comparator	1/1/2014 - 12/31/2014	5,064	77,534	\$8,269,869.92	\$100,405.62	\$8,370,275.54	\$625,325.62	\$7,741,286.29
Difference				9.16%	5.45%	9.11%	-1.03%	9.97%



Utilization Summary

Normalized Data

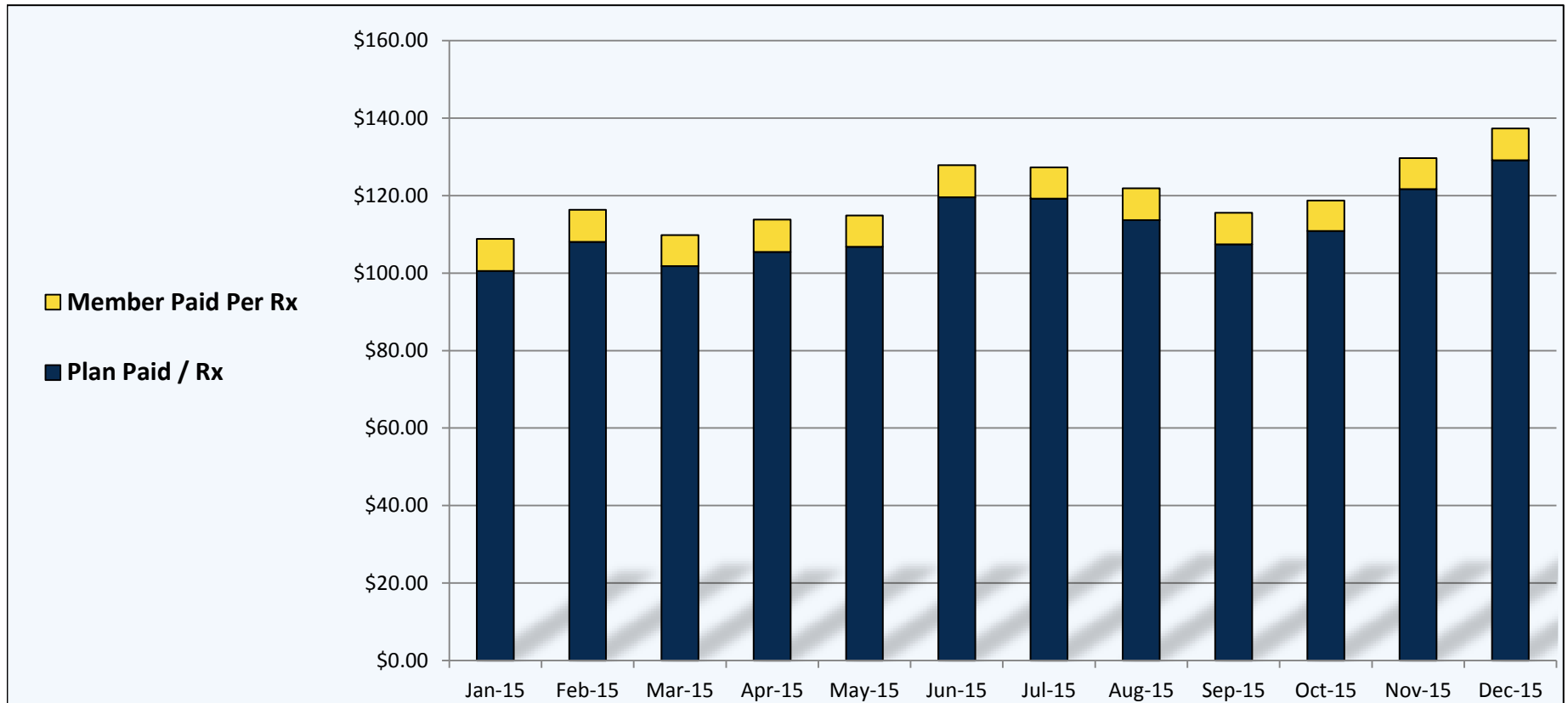
	Rxs PMPM	Plan Paid PMPM	% Generic Rxs	Plan Paid / Generic	% Brand Rxs	Plan Paid / Brand	% Formulary Rxs	Ingredient Cost / Rx	Fill Fee / Rx	Total Cost / Rx	Member Cost / Rx	Plan Cost / Rx
Current	1.80	\$140.75	82%	\$21.66	18%	\$335.82	95%	\$83.03	\$0.97	\$84.00	\$5.69	\$78.30
Comparator	1.76	\$127.40	80%	\$18.91	20%	\$292.24	95%	\$77.12	\$0.94	\$78.05	\$5.83	\$72.19
Difference	1.82%	9.49%	1.60%	12.72%	-7.04%	12.98%	-0.18%	7.12%	3.85%	7.08%	-2.44%	7.81%
Similar Client Type	1.81	\$165.43	81%	\$28.46	19%	\$346.64	95%	\$96.33	\$0.81	\$97.14	\$5.74	\$91.34
ProAct BoB	1.41	\$121.44	82%	\$27.42	18%	\$346.78	95%	\$93.03	\$0.87	\$93.90	\$7.58	\$86.24



Proprietary & Confidential



Member Paid vs Plan Paid



	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
Member Paid Per Rx	\$8.34	\$8.28	\$8.03	\$8.36	\$8.04	\$8.26	\$8.03	\$8.24	\$8.10	\$7.82	\$7.99	\$8.19
Plan Paid / Rx	\$100.51	\$108.05	\$101.81	\$105.43	\$106.80	\$119.58	\$119.23	\$113.64	\$107.44	\$110.87	\$121.69	\$129.13
Member Pay % of Total	8%	7%	7%	7%	7%	6%	6%	7%	7%	7%	6%	6%
Similar Client Type Member Paid / Rx	\$8.83	\$8.90	\$8.48	\$8.47	\$8.30	\$8.04	\$8.01	\$7.93	\$8.08	\$7.84	\$7.91	\$7.95
Similar Client Type Member Pay %	7%	7%	6%	6%	6%	6%	6%	6%	6%	6%	5%	5%



Proprietary & Confidential



Summary by Month

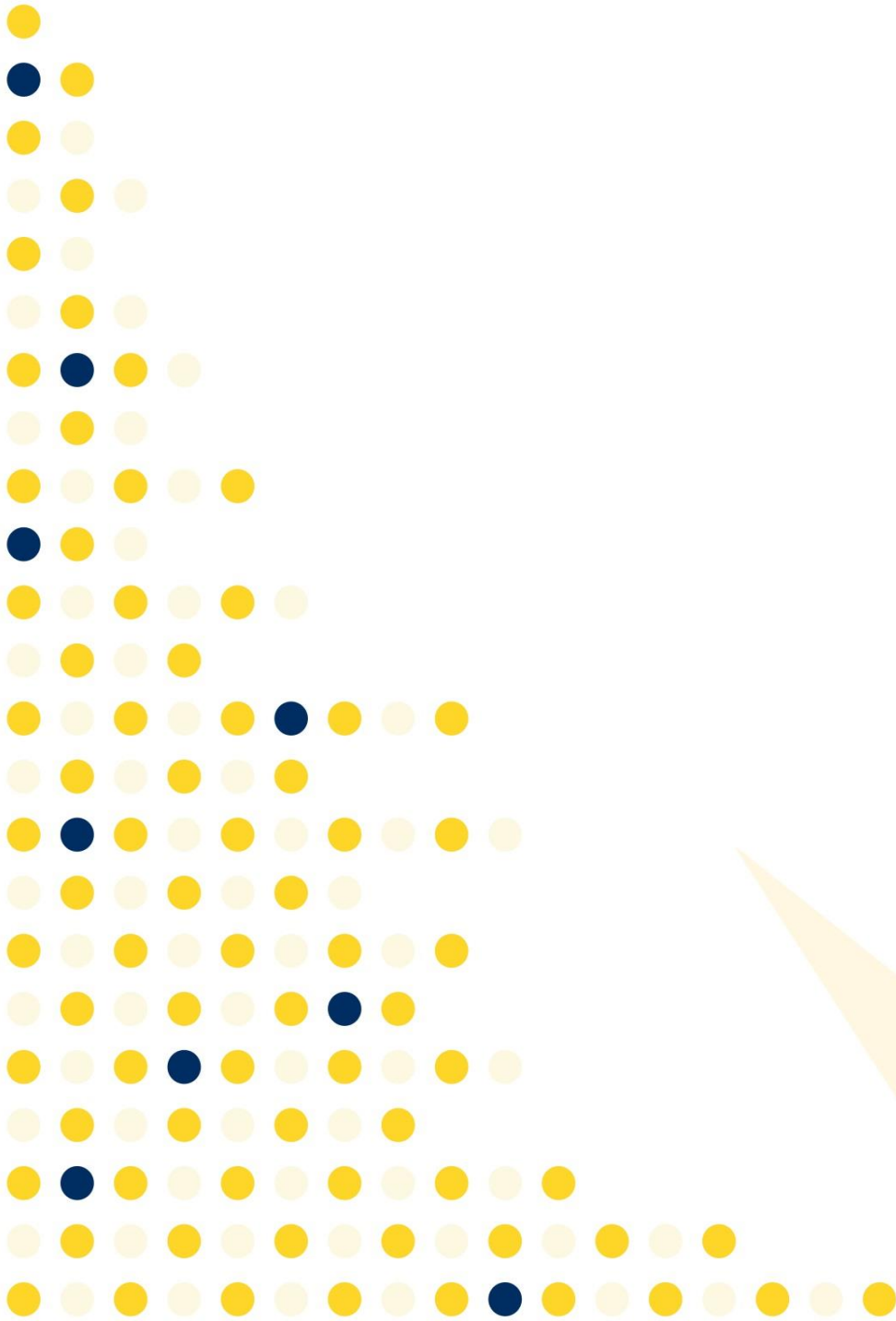
Month	Eligible Members	Rx Count	Member Paid / Rx	Plan Paid	Plan Paid / Rx	% Generic	% Brand	% MS Brand	Plan Paid / Brand	Plan Paid / Generic	Plan Paid PMPM	Rx Count PMPM
Jan-14	5,126	6,698	\$8.07	\$627,165.94	\$93.63	80%	19%	2%	\$353.21	\$26.95	\$122.35	1.31
Feb-14	5,115	6,078	\$7.98	\$598,006.96	\$98.39	80%	18%	2%	\$381.66	\$26.01	\$116.91	1.19
Mar-14	5,099	6,642	\$7.62	\$628,264.00	\$94.59	80%	18%	2%	\$371.50	\$25.13	\$123.21	1.30
Apr-14	5,097	6,644	\$7.98	\$623,966.29	\$93.91	80%	18%	2%	\$359.13	\$27.41	\$122.42	1.30
May-14	5,091	6,574	\$7.92	\$603,402.06	\$91.79	80%	18%	2%	\$350.12	\$26.76	\$118.52	1.29
Jun-14	5,056	6,358	\$7.80	\$677,608.87	\$106.58	80%	18%	2%	\$430.42	\$25.82	\$134.02	1.26
Jul-14	5,069	6,526	\$8.27	\$664,943.54	\$101.89	80%	18%	2%	\$408.43	\$25.93	\$131.18	1.29
Aug-14	5,054	6,235	\$8.34	\$698,367.32	\$112.01	80%	17%	2%	\$462.85	\$27.00	\$138.18	1.23
Sep-14	5,052	6,332	\$8.29	\$657,440.58	\$103.83	81%	17%	2%	\$419.62	\$28.54	\$130.13	1.25
Oct-14	4,976	6,667	\$8.22	\$639,134.19	\$95.87	81%	17%	2%	\$395.75	\$26.12	\$128.44	1.34
Nov-14	5,022	6,107	\$8.15	\$607,151.90	\$99.42	80%	18%	2%	\$397.38	\$25.42	\$120.90	1.22
Dec-14	5,009	6,673	\$8.17	\$715,834.64	\$107.27	81%	17%	2%	\$461.65	\$23.89	\$142.91	1.33
Total:	5,064	77,534	\$8.07	\$7,741,286.29	\$99.84	80%	18%	2%	\$399.31	\$26.25	\$127.43	1.28

Month	Eligible Members	Rx Count	Member Paid / Rx	Plan Paid	Plan Paid / Rx	% Generic	% Brand	% MS Brand	Plan Paid / Brand	Plan Paid / Generic	Plan Paid PMPM	Rx Count PMPM
Jan-15	5,056	6,742	\$8.34	\$677,620.79	\$100.51	80%	18%	2%	\$411.90	\$24.13	\$134.02	1.33
Feb-15	5,074	5,917	\$8.28	\$639,307.17	\$108.05	81%	17%	2%	\$465.64	\$26.11	\$126.00	1.17
Mar-15	5,054	6,518	\$8.03	\$663,569.13	\$101.81	81%	17%	2%	\$422.99	\$28.07	\$131.30	1.29
Apr-15	5,052	6,477	\$8.36	\$682,882.72	\$105.43	82%	16%	2%	\$471.12	\$25.32	\$135.17	1.28
May-15	5,054	6,323	\$8.04	\$675,327.49	\$106.80	82%	16%	2%	\$465.91	\$29.00	\$133.62	1.25
Jun-15	5,037	6,230	\$8.26	\$744,987.77	\$119.58	82%	16%	2%	\$524.35	\$30.67	\$147.90	1.24
Jul-15	5,030	6,137	\$8.03	\$731,744.96	\$119.23	82%	16%	2%	\$541.94	\$27.94	\$145.48	1.22
Aug-15	5,042	6,214	\$8.24	\$706,173.84	\$113.64	82%	16%	2%	\$507.05	\$29.21	\$140.06	1.23
Sep-15	5,054	6,130	\$8.10	\$658,633.20	\$107.44	81%	17%	2%	\$428.75	\$32.69	\$130.32	1.21
Oct-15	5,025	6,494	\$7.82	\$719,987.88	\$110.87	80%	18%	2%	\$408.73	\$35.38	\$143.28	1.29
Nov-15	4,981	6,102	\$7.99	\$742,524.07	\$121.69	82%	16%	2%	\$491.99	\$42.32	\$149.07	1.23
Dec-15	5,028	6,743	\$8.19	\$870,709.23	\$129.13	81%	16%	2%	\$507.21	\$42.75	\$173.17	1.34
Total:	5,041	76,027	\$8.14	\$8,513,468.25	\$111.98	82%	16%	2%	\$470.63	\$31.13	\$140.78	1.26



Proprietary & Confidential





Analysis



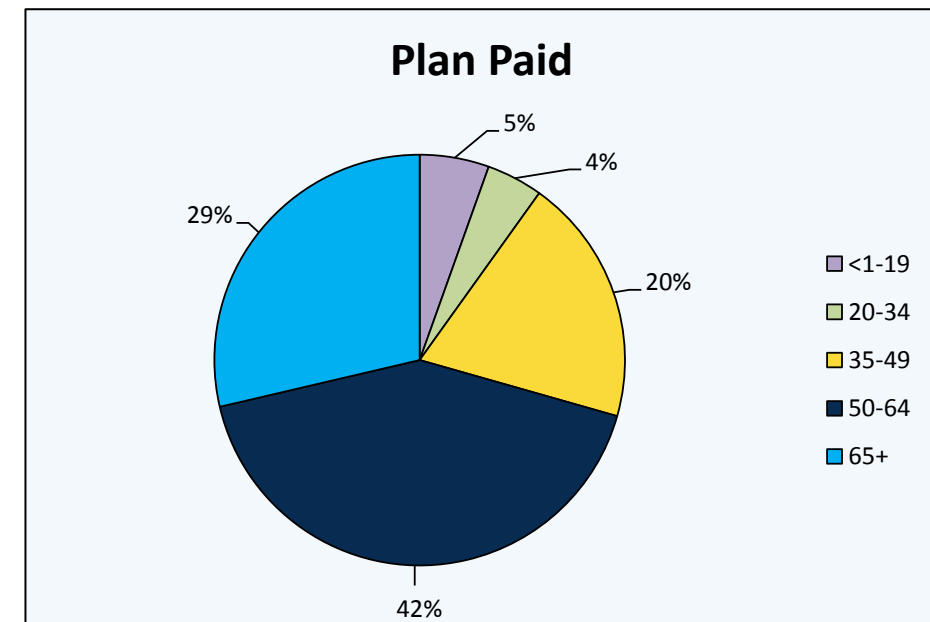
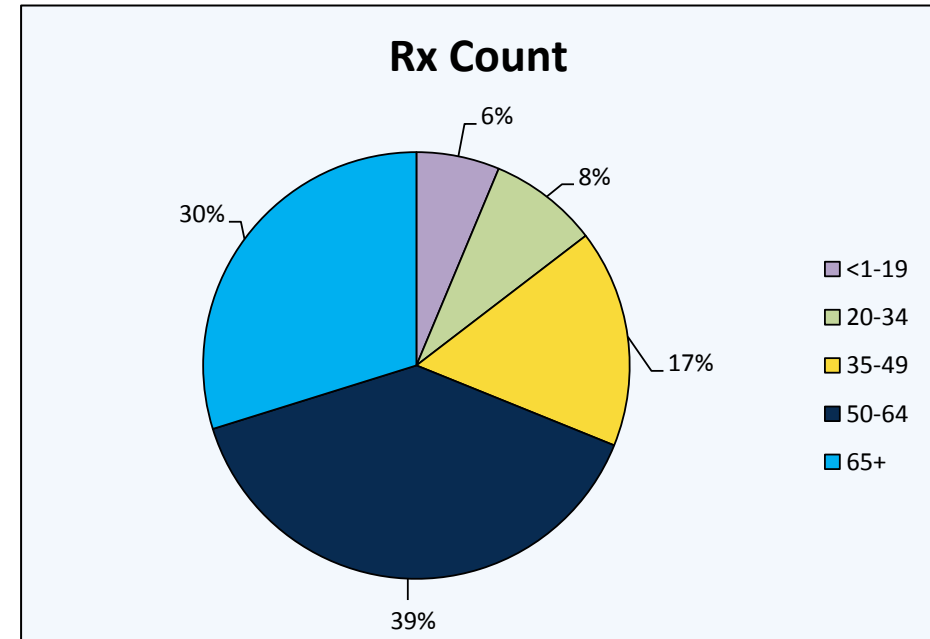
Pharmacy Eligible Members & Demographics

Contract Count	Eligible Members
2,311	5,041

Member Type:	Eligible Members	Rx Count
Cardholder:	2,305	45,587
Spouse:	1,191	22,122
Dependent:	1,545	8,318
Total	5,041	76,027

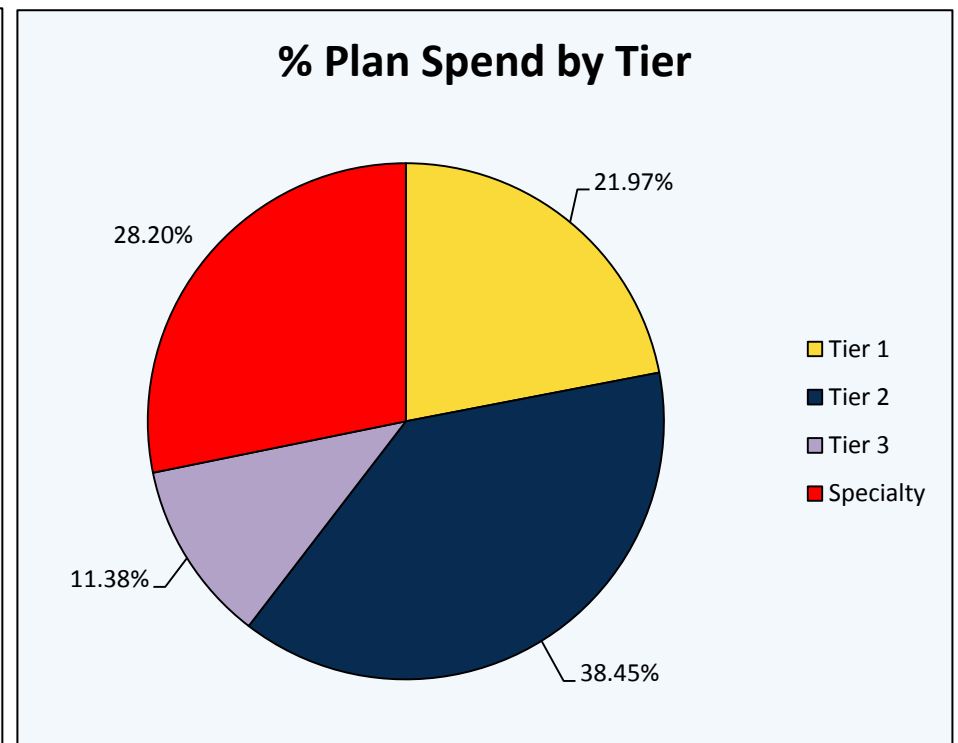
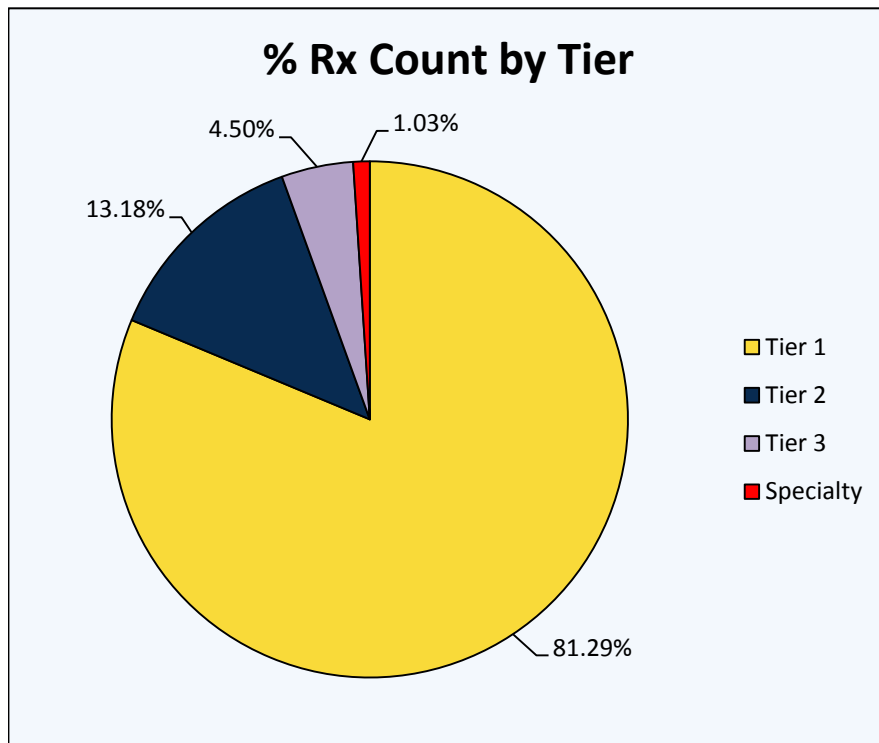
Demographic Information:	
% Male	49%
% Female	51%
Average Age - Cardholder	53
Average Age - Cardholder and Family	41

Age Group	Eligible Members	Plan Spend / Member	Similar Client Type Plan Spend Per Member
<1 - 19	1,035	\$37.42	\$38.71
20 - 34	914	\$34.42	\$59.35
35 - 49	981	\$141.14	\$141.95
50 - 64	1,373	\$216.69	\$245.75
65+	738	\$275.65	\$397.89



Drug Usage Analysis

	Generic - Tier 1	Preferred Brand - Tier 2	Non-Preferred Brand - Tier 3	Specialty
Rx Count	61,801	10,021	3,420	785
Plan Paid / Rx	\$30.27	\$326.62	\$283.37	\$3,057.91
Plan Paid	\$1,870,782.50	\$3,273,102.65	\$969,123.18	\$2,400,459.92
% Plan Spend	21.97%	38.45%	11.38%	28.20%



Proprietary & Confidential

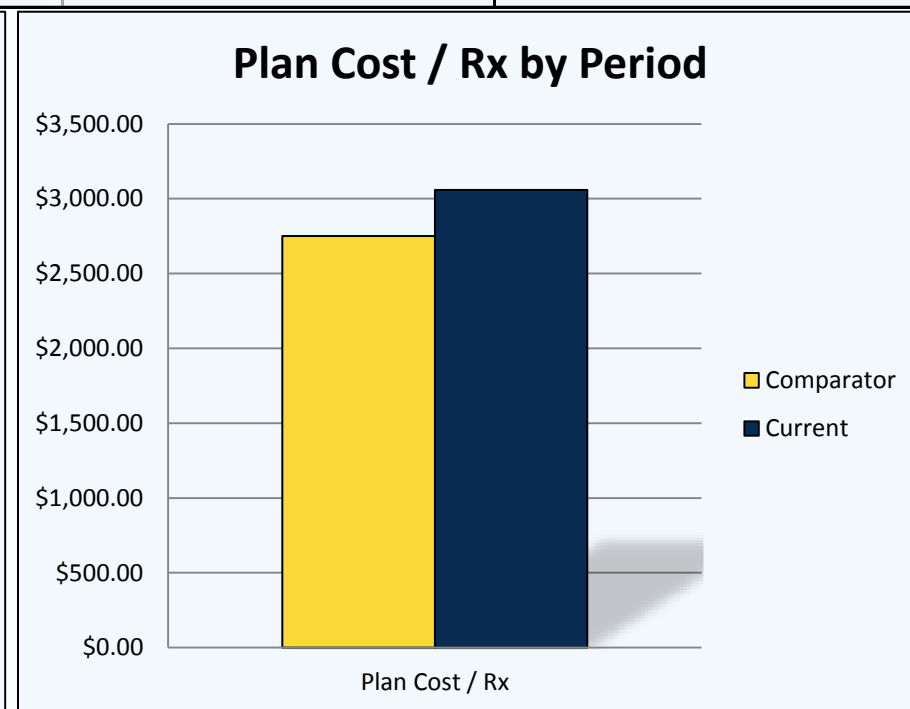
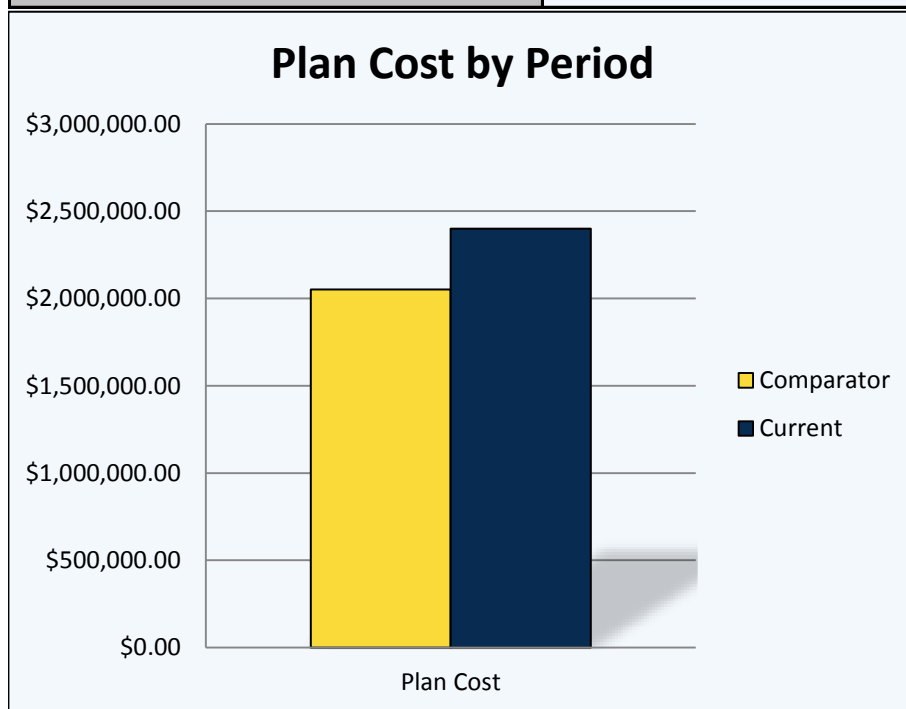
Therapeutic Drug Category Analysis

Category Name	Common Disease	Common Brand Medications	Common Generic Medications	Utilizing Members	Rx Count	Plan Paid	% Generic
Antidiabetic	High Blood Sugar	Actosplus Met, Actos, Avandamet, Avandia, Insulin Products, Januvia, Starlix	acarbose, glimepiride, glipizide, glipizide XL, glyburide, metformin, metformin ER, nateglinide	373	3,377	\$834,105.33	62.96%
Antiasthmatic	Asthma	Accolate, Duoneb, Foradil, Singulair, Spirivia, Symbicort, Theo-24, Ventolin	albuterol, albuterol/ipratropium, aminophylline, theophylline, budesonide	782	3,564	\$556,162.92	32.07%
Antihyperlipidemic	High Cholesterol	Advicor, Antara, Colestid, Crestor, Fenofibric Acid, Fibricor, Lescol/XL, Lipitor, Lovaza, Tricor, Vytorin, Welchol, Zetia	atorvastatin, cholestyramine, colestipol, fenofibrate, gemfibrozil, lovastatin, pravastatin, simvastatin	798	4,633	\$433,873.63	80.94%
Ulcer Drugs	Ulcer Drugs	Aciphex, Helidac, Dexilant, Nexium, Prevacid, PrevPac, Protonix, Prilosec, Zegerid	amoxicillin/clarithromycin/lansoprazole, cimetidine, lansoprazole, omeprazole, ranitidine, sucralfate	776	3,921	\$363,014.08	90.51%
Dermatological	Topical Agents	Benzaclin Care Kit/gel, Differin, Duac, Elocon, Lidex, Loprox Gel/Shampoo, Metrogel,	ammonium lactate, betamethasone, hydrocortisone, triamcinolone acetoneide	857	1,829	\$298,409.53	85.95%
Analgesics- Narcotic	Pain - Narcotic	Avinza, Embeda, Kadian, Opana, OxyContin, Vicodin	fentanyl, hydrocodone, hydromorphone, meperidine, methadone, morphine, oxycodone	901	3,095	\$276,695.51	87.92%
Anticonvulsant	Seizures	Carbatrol, Depakene, Gabitril, Keppra, Lamictal, Lyrica, Neurontin, Tegretol, Topamax, Trileptal	carbamazepine, divalproex, gabapentin, lamotrigine, levetiracetam, phenobarbitol, topiramate	364	2,208	\$250,996.27	83.29%
Antidepressants	Depression	Celexa, Cymbalta, Effexor, Lexapro, Paxil, Pristiq, Prozac, Sarafem, Wellbutrin, Zoloft	bupropion, citalopram, fluoxetine, mirtazapine, paroxetine, sertraline, venlafaxine	922	6,174	\$247,089.81	97.36%
Misc. Cardiovascular	Erectile dysfunction, Pulmonary Hypertension, vaso	Cialis, Letairis, Levitra, Tracleer, Viagra	Largely brand dominated category	206	968	\$220,863.32	4.96%
Stimulants/Anti-Obesity/Anorex	Stimulants	Adderall XR, Concerta, Daytrena, Focalin, Metadate CD/ER, Nuvigil, Provigil, Ritalin/LA/SR	amphetamine/dextroamphetamine, methylphenidate ER/SR	171	1,172	\$214,586.01	84.13%



Specialty Drug Summary

	Comparator Period 1/1/2014 - 12/31/2014	Current Period 1/1/2015 - 12/31/2015	% Difference
Utilizing Members	80	81	1.25%
Rx Count	746	785	5.23%
Ingredient Cost	\$2,064,530.79	\$2,415,481.12	17.00%
Member Cost	\$12,778.00	\$15,471.15	21.08%
Plan Cost	\$2,051,546.22	\$2,400,459.92	17.01%
Plan Cost / Specialty Rx	\$2,750.06	\$3,057.91	11.19%
Plan Cost / Specialty Utilizer	\$25,644.33	\$29,635.31	15.56%
% of Total Rx Count	0.96%	1.03%	-
% of Total Plan Cost	26.50%	28.20%	-
% Member Share	0.62%	0.64%	-



Proprietary & Confidential



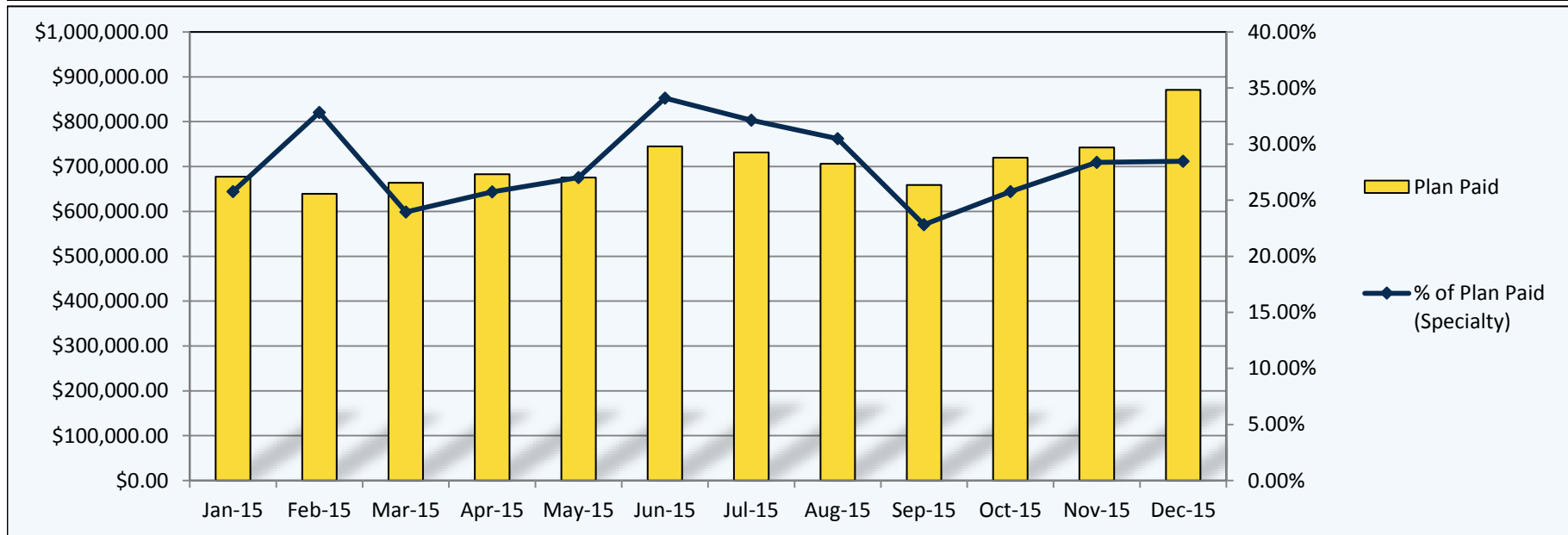
Top Specialty Drugs

Top Specialty Drugs

Drug Name	Drug Class	Utilizing Members	Rx Count	Total Cost	Member Cost	Plan Cost
Enbrel Srclk	Systemic Inflammatory Conditions	7	66	\$219,778.87	\$2,029.88	\$217,748.99
Gilenya	Multiple Sclerosis	3	36	\$201,752.88	\$1,020.00	\$200,732.88
Rebif	Multiple Sclerosis	4	30	\$163,098.25	\$585.00	\$162,513.25
Humira Pen	Systemic Inflammatory Conditions	8	33	\$149,458.30	\$1,229.75	\$148,228.55
Enbrel	Systemic Inflammatory Conditions	4	45	\$149,303.21	\$1,230.00	\$148,073.21

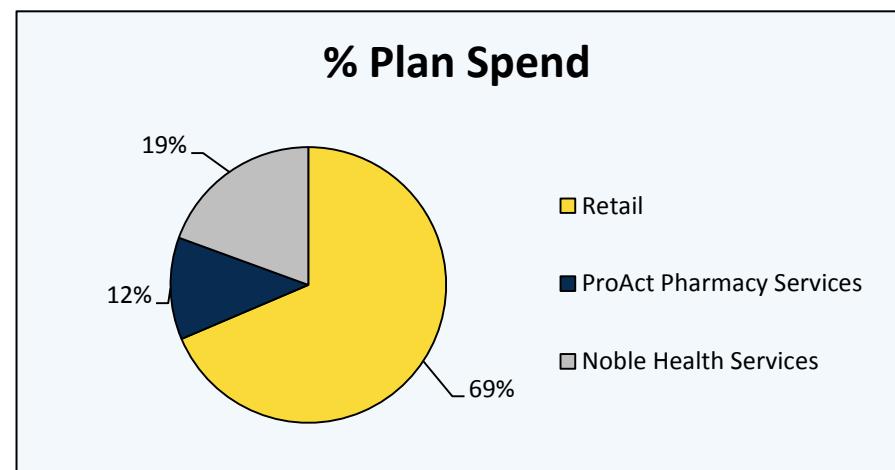
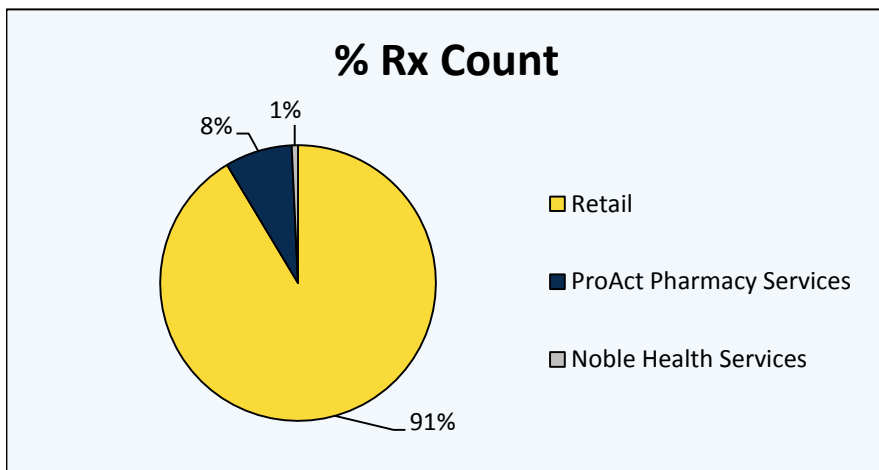
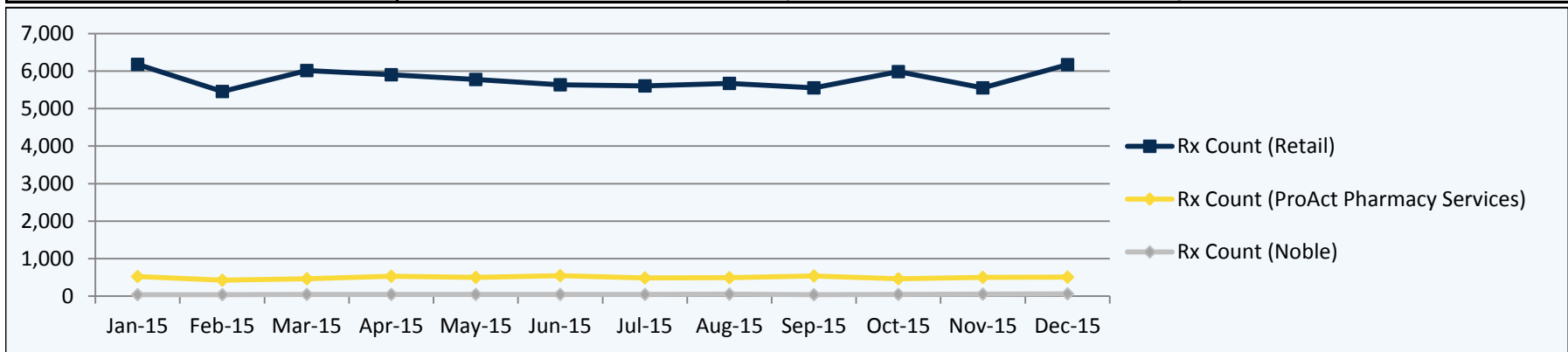
Top Specialty Classes

4 Digit GPI	Drug Class	Utilizing Members	Rx Count	Total Cost	Member Cost	Plan Cost
6240	Multiple Sclerosis	11	116	\$655,357.86	\$2,745.00	\$652,612.86
6629	Systemic Inflammatory Conditions	11	111	\$369,082.08	\$3,259.88	\$365,822.20
6627	Systemic Inflammatory Conditions	13	60	\$242,649.39	\$1,652.75	\$240,996.64
6650	Rheumatoid Arthritis	4	44	\$134,726.72	\$1,543.52	\$133,183.20
3030	Inflammation, Systemic (Acthar)	1	3	\$130,290.74	\$75.00	\$130,215.74



Drug Fill Location Analysis

	Retail	ProAct Pharmacy Services	Noble Health Services
Utilizing Members	4,050	518	63
Rx Count	69,480	5,987	560
Ingredient Cost	\$6,243,204.45	\$1,117,909.19	\$1,666,012.12
Fill Fee	\$105,618.16	\$0.00	\$202.50
Member Paid	\$508,663.85	\$98,164.96	\$12,042.01
Plan Paid	\$5,839,551.41	\$1,019,744.23	\$1,654,172.61



Patent Expiration List

Drug Name	Generic Name	Estimated Expiration Date	Rx Count	Member Cost	Plan Cost	Total Cost
Lovaza	Omega-3 Acid Etylesters	4/16/2014	28	\$975.00	\$8,376.69	\$9,351.69
Renvela	Sevelamer Carbonate	4/30/2014	15	\$171.00	\$14,210.99	\$14,381.99
Micardis	Telmisartan	9/30/2014	2	\$160.00	\$760.28	\$920.28
Intuniv	Guanfacine	12/31/2014	7	\$185.00	\$1,115.36	\$1,300.36
Celebrex	Celecoxib	12/31/2014	13	\$405.00	\$7,923.02	\$8,328.02
Nexium	Esomeprazole	2/17/2015	210	\$4,336.00	\$106,178.11	\$110,514.11
Welchol	Colesevelam	3/2/2015	35	\$327.00	\$21,335.50	\$21,662.50
Abilify	Aripiprazole	4/30/2015	51	\$1,160.00	\$72,619.23	\$73,779.23
Avodart	Dutasteride	12/1/2015	18	\$524.00	\$6,946.06	\$7,470.06
Patanol	Olopatadine	12/6/2015	34	\$730.00	\$10,171.63	\$10,901.63
Enablex	Darifenacin	3/15/2016	7	\$135.00	\$3,689.68	\$3,824.68
Crestor	Rosuvastatin	5/2/2016	469	\$11,995.12	\$166,305.85	\$178,300.97
Nuvigil	Armodafinil	6/1/2016	60	\$1,915.55	\$29,623.67	\$31,539.22
Serevent Dis	Salmeterol	9/1/2016	11	\$220.00	\$2,814.61	\$3,034.61
Benicar	Olmesartan	10/25/2016	102	\$2,762.32	\$17,584.57	\$20,346.89



Proprietary & Confidential



ProAct's Savings Opportunities

Current Savings Measures:

Network Discount Savings -

\$7,584,060.16

Therapeutic Alternative Program Savings -

\$37,356.36

ProAct Value Network

ProAct's National network has over 66k pharmacies, by narrowing this to just over 36k pharmacies you can provide your members with access to a nationwide network while enhancing pricing discounts on everyday medications. ProAct's Value Network provides an average savings of 1-2%.

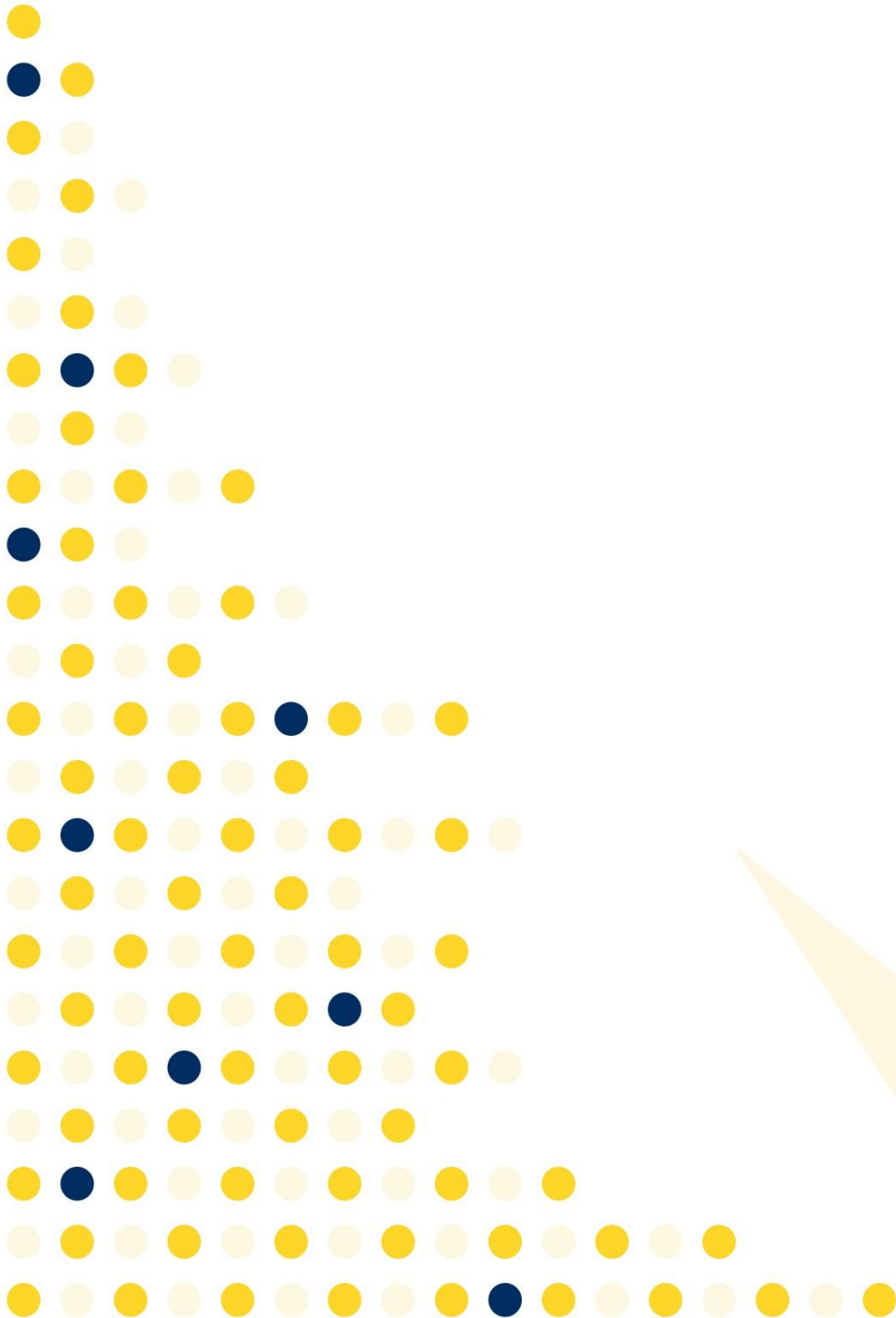
Enhanced Clinical Management

- ✓ **Prior Authorization**
 - Ensures that medications are being used appropriately with each member's diagnosis.
 - Average savings of \$2.04 PMPM.
- ✓ **Step Therapy**
 - Ensures that lower cost therapies are tried prior to the use of higher cost medications.
 - Average savings of \$.41 PMPM.
- ✓ **Quantity Limits**
 - Reduces costs while ensuring safe and appropriate dosing of medications.
 - Average Savings of \$1.81PMPM.
- ✓ **If all three programs are selected, ProAct's Enhanced Clinical Management Program offers \$4.26 PMPM average savings with an associated 20% average increase in rebate income.**



Proprietary & Confidential





Ranking Reports



Top 25 Drugs by Cost

Drug Name	Drug Class	Brand / Generic	Specialty Indicator	Rank	Rx Count	Member Cost	Plan Cost	% of Total Plan Cost
Lantus	Antidiabetic	Brand	N	1	333	\$6,787.21	\$258,772.07	3.04%
Enbrel Srclk	Analgesics- Anti-Inflammatory	Brand	Y	2	66	\$2,029.88	\$217,748.99	2.56%
Gilenya	Misc. Psychotherapeutic And Neu	Brand	Y	3	36	\$1,020.00	\$200,732.88	2.36%
Crestor	Antihyperlipidemic	Brand	N	4	469	\$11,995.12	\$166,305.85	1.95%
Rebif	Misc. Psychotherapeutic And Neu	Brand	Y	5	30	\$585.00	\$162,513.25	1.91%
Advair Disku	Antiasthmatic	Brand	N	6	394	\$7,506.00	\$150,235.69	1.76%
Humira Pen	Analgesics- Anti-Inflammatory	Brand	Y	7	33	\$1,229.75	\$148,228.55	1.74%
Enbrel	Analgesics- Anti-Inflammatory	Brand	Y	8	45	\$1,230.00	\$148,073.21	1.74%
Copaxone	Misc. Psychotherapeutic And Neu	Brand	Y	9	23	\$510.00	\$142,842.33	1.68%
Actemra	Analgesics- Anti-Inflammatory	Brand	Y	10	44	\$1,543.52	\$133,183.20	1.56%
H.P. Acthar	Misc. Endocrine	Brand	Y	11	3	\$75.00	\$130,215.74	1.53%
Oxycontin	Analgesics- Narcotic	Brand	N	12	235	\$3,890.00	\$122,200.53	1.44%
Cialis	Misc. Cardiovascular	Brand	N	13	472	\$8,693.00	\$113,616.89	1.33%
Esomepra Mag	Ulcer Drugs	Generic	N	14	373	\$2,262.00	\$111,935.46	1.31%
Nexium	Ulcer Drugs	Brand	N	15	210	\$4,336.00	\$106,178.11	1.25%
Harvoni	Antiviral	Brand	Y	16	3	\$75.00	\$95,748.00	1.12%
Zytiga	Antineoplastics	Brand	Y	17	12	\$420.00	\$95,110.12	1.12%
Simponi	Analgesics- Anti-Inflammatory	Brand	Y	18	27	\$423.00	\$92,768.09	1.09%
Erivedge	Antineoplastics	Brand	Y	19	10	\$100.00	\$91,173.01	1.07%
Spiriva	Antiasthmatic	Brand	N	20	228	\$4,434.14	\$90,461.76	1.06%
Xarelto	Anticoagulants	Brand	N	21	193	\$4,897.28	\$89,140.37	1.05%
Januvia	Antidiabetic	Brand	N	22	165	\$3,502.78	\$88,882.29	1.04%
Lyrica	Anticonvulsant	Brand	N	23	206	\$3,241.69	\$86,058.79	1.01%
Novolog	Antidiabetic	Brand	N	24	118	\$2,014.00	\$85,231.05	1.00%
Viagra	Misc. Cardiovascular	Brand	N	25	339	\$9,179.07	\$79,142.77	0.93%



Top 25 Drugs by Rx Count

Drug Name	Drug Class	Brand / Generic	Specialty Indicator	Rank	Rx Count	Member Cost	Plan Cost	% of Total Plan Cost
Levothyroxin	Thyroid	Generic	N	1	2,163	\$14,695.84	\$26,247.80	0.31%
Omeprazole	Ulcer Drugs	Generic	N	2	1,859	\$10,478.00	\$29,417.42	0.35%
Atorvastatin	Antihyperlipidemic	Generic	N	3	1,808	\$10,870.05	\$33,149.87	0.39%
Lisinopril	Antihypertensive - Acei/Arbs	Generic	N	4	1,714	\$6,456.39	\$2,999.93	0.04%
Amlodipine	Antihypertension - Calcium Blockers	Generic	N	5	1,450	\$5,240.22	\$4,657.85	0.05%
Metformin	Antidiabetic	Generic	N	6	1,342	\$6,199.98	\$9,020.23	0.11%
Hydrochlorot	Diuretics	Generic	N	7	1,016	\$3,131.11	\$1,026.81	0.01%
Metoprolol	Antihypertensive - Beta Blocker	Generic	N	8	970	\$6,754.67	\$22,219.48	0.26%
Simvastatin	Antihyperlipidemic	Generic	N	9	964	\$4,761.91	\$14,135.05	0.17%
Sertraline	Antidepressants	Generic	N	10	908	\$4,176.48	\$6,681.59	0.08%
Montelukast	Antiasthmatic	Generic	N	11	901	\$5,922.26	\$14,232.75	0.17%
Prednisone	Corticosteroids	Generic	N	12	846	\$3,248.85	\$2,747.87	0.03%
Escitalopram	Antidepressants	Generic	N	13	842	\$4,325.40	\$8,026.31	0.09%
Amoxicillin	Penicillins	Generic	N	14	791	\$2,556.00	\$985.68	0.01%
Losartan Pot	Antihypertensive - Acei/Arbs	Generic	N	15	791	\$3,991.21	\$5,719.14	0.07%
Hydroco/Apap	Analgesics- Narcotic	Generic	N	16	777	\$3,329.40	\$12,326.88	0.14%
Azithromycin	Macrolide Antibiotics	Generic	N	17	749	\$3,324.17	\$7,167.40	0.08%
Gabapentin	Anticonvulsant	Generic	N	18	739	\$3,774.24	\$12,514.21	0.15%
Fluticasone	Systemic And Topical Nasal Pro	Generic	N	19	736	\$3,978.45	\$6,078.36	0.07%
Atenolol	Antihypertensive - Beta Blocker	Generic	N	20	644	\$1,708.54	\$1,199.80	0.01%
Citalopram	Antidepressants	Generic	N	21	638	\$2,142.17	\$2,618.10	0.03%
Alprazolam	Antianxiety Agents	Generic	N	22	615	\$1,792.76	\$1,242.67	0.01%
Oxycod/Apap	Analgesics- Narcotic	Generic	N	23	604	\$2,743.95	\$15,462.77	0.18%
Bupropn Hcl	Antidepressants	Generic	N	24	591	\$3,828.55	\$29,753.06	0.35%
Fluoxetine	Antidepressants	Generic	N	25	570	\$2,299.05	\$9,994.67	0.12%



Top 25 Pharmacies by Plan Paid

NABP	Pharmacy Name	Pharmacy Address	Rank	Rx Count	Member Cost	Plan Cost	Total Cost
5806457	Noble Health Services Inc.	Syracuse, NY	1	560	\$12,042.01	\$1,654,172.61	\$1,666,214.62
3335468	Proact Pharmacy Services Inc.	Gouverneur, NY	2	5,987	\$98,164.96	\$1,019,744.23	\$1,117,909.19
3391137	Wegmans Pharmacy 071	Ithaca, NY	3	7,916	\$57,204.20	\$696,006.56	\$753,210.76
3328033	Rite Aid Pharmacy 04716	Ithaca, NY	4	6,285	\$35,226.87	\$553,884.84	\$589,111.71
3349253	Kinney Drugs	Dryden, NY	5	3,635	\$26,654.78	\$298,584.34	\$325,239.12
3326964	Target Pharmacy	Ithaca, NY	6	2,780	\$20,044.11	\$268,540.44	\$288,584.55
3392482	Rite Aid Pharmacy 10740	Dryden, NY	7	2,970	\$21,383.56	\$266,686.15	\$288,069.71
3339036	Kinney Drugs	Trumansburg, NY	8	4,141	\$27,071.40	\$256,158.41	\$283,229.81
3349291	Kinney Drugs	Ithaca, NY	9	2,994	\$20,114.57	\$218,444.70	\$238,559.27
3317927	Cvs Pharmacy	Ithaca, NY	10	2,844	\$20,405.27	\$200,348.76	\$220,754.03
3328742	Rite Aid Pharmacy 10738	Cortland, NY	11	3,187	\$25,733.57	\$197,442.33	\$223,371.03
3333236	Rite Aid Pharmacy 10882	Ithaca, NY	12	2,590	\$20,881.56	\$168,395.83	\$189,277.39
3316204	Rite Aid Pharmacy 00704	Ithaca, NY	13	1,824	\$11,627.26	\$166,533.44	\$178,160.70
3352969	Walgreens #10158	Cortland, NY	14	1,625	\$14,357.07	\$137,665.97	\$152,023.04
1718634	Optumrx	Overland Park, KS	15	19	\$530.00	\$132,492.41	\$133,022.41
3380918	Kinney Drugs	Cortland, NY	16	2,290	\$19,803.37	\$132,017.14	\$151,820.51
0556540	Optumrx	Carlsbad, CA	17	6	\$180.00	\$127,182.10	\$127,362.10
3364368	Rite Aid Pharmacy 10739	Cortland, NY	18	2,363	\$21,291.47	\$113,185.56	\$134,895.47
1013438	Acs Pharmacy	Orlando, FL	19	12	\$420.00	\$95,110.12	\$95,530.12
3340736	Kinney Drugs	Moravia, NY	20	924	\$6,155.03	\$90,948.27	\$97,103.30
3341031	Wal-Mart Pharmacy 10-5240	Ithaca, NY	21	1,262	\$7,649.17	\$82,362.77	\$90,011.94
3363532	Kinney Drugs	Ithaca, NY	22	1,214	\$8,243.28	\$80,264.51	\$88,507.79
3319212	Kinney Drugs	Cortland, NY	23	1,264	\$13,222.26	\$78,405.89	\$91,628.15
5804047	Green Street Pharmacy	Ithaca, NY	24	807	\$7,149.62	\$74,555.71	\$81,705.33
3301253	Cvs Pharmacy	Cortland, NY	25	1,128	\$10,771.02	\$57,974.09	\$68,745.11



Glossary

✓ Comparators

- **BOB** - Book of Business, ProAct's entire client population
- **Similar Client** - Clients within ProAct's Book of Business from within a similar industry or client type

✓ Financial

- **Ingredient Cost** - Drug cost paid to dispensing pharmacies (excludes other fees)
- **Fill Fee** - Dispensing fee paid to dispensing pharmacies
- **Total Cost** - Ingredient cost and Fill fee combined
- **Member Paid** - Member copayment at time of service
- **Plan Paid** - Plan responsibility for prescriptions filled after copayment

✓ Patient

- **Eligible Members** - Total participants including spouses and dependent covered by the plan
- **Utilizing Members** - Number of members filling a prescription during the reporting time period

✓ Prescription

- **Brand** - A prescription drug that has been patented and is only available through one manufacturer
- **Generic** - A drug which is the pharmaceutical equivalent to one or more brand name drugs. Such drugs have been approved by the Food and drug Administration as meeting the same standards for safety, purity, strength, and effectiveness as the brand name drug.
- **Specialty** - Medications used to treat complex conditions that require special handling and/or special monitoring. These medications are often biology-based and mimic substances found in the body to produce their effects. These medications are typically high cost and may only be available from a limited number of specialty pharmacies
- **Normalized Data** - Per Member Per Month
- **Formulary Rx Percentage** - Percentage of total prescriptions that were filled as generic or preferred brand products compared to ProAct's national formulary

