Ithaca, New York

EXECUTIVE SUMMARY

For the Year Ended December 31, 2022



EXECUTIVE SUMMARY OF 2022 AUDIT

Basic Financial Statements

Independent Auditors' Report on Basic Financial Statements.

Independent Auditors' Report on Supplementary Financial Information.

Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*.

Auditors' Communication With Those Charged With Governance at the Conclusion of the Audit.

Description of Report and Findings

Unmodified opinion on the Greater Tompkins County Municipal Health Insurance Consortium's (the Consortium) basic financial statements for the year ended December 31, 2022.

Unmodified opinion on supplementary financial information in relation to primary audit report.

Report on the Consortium's compliance with laws and regulations that may have a direct and material effect on the basic financial statements, and on the Consortium's internal control structure, policies, and procedures based on the auditors' understanding of the internal control structure and assessment of control risk obtained as part of the audit of the basic financial statements. This report identified **no material weaknesses in internal control** at the financial statement level and **no instances of noncompliance**.

A letter that specifically addresses certain required communications to the Board of Directors in accordance with professional standards. There were **no comments of concern** to be reported regarding the following:

- Qualitative Aspects of Accounting Practices
- Difficulties Encountered in Performing the Audit
- Corrected and Uncorrected Misstatements
- Disagreements With Management
- Management Representations
- Management Consultations With Other Independent Accountants
- Other Audit Findings or Issues
- Other Matters

FIVE YEAR FINANCIAL STATEMENT ANALYSIS

| | DECEMBER 31, 2022 | DECEMBER 31, 2021 | DECEMBER 31, 2020 | DECEMBER 31, 2019 | DECEMBER 31, 2018 |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| ASSETS | | | | | |
| Cash and Cash Equivalents Investments and | \$ 6,501,940 | \$ 6,169,222 | \$ 8,343,168 | \$ 11,304,684 | \$ 25,795,711 |
| Accrued Investment Income | 23,947,790 | 24,260,060 | 24,407,221 | 19,619,071 | - |
| Receivables | 503,441 | 21,430 | - | 508,652 | 620,488 |
| Prepaid Expenses | 204 | 152,566 | - | - | - |
| Premium Claims Deposit Security Deposit | 788,300 800 | 722,400 800 | 761,400 | 647,700 | 647,700 |
| Total Assets | \$ 31,742,475 | \$ 31,326,478 | \$ 33,511,789 | \$ 32,080,107 | \$ 27,063,899 |
| LIABILITIES | | | | | |
| Incurred Claims Liability | \$ 6,672,663 | \$ 6,866,608 | \$ 5,828,922 | \$ 5,637,280 | \$ 4,931,847 |
| Accounts Payable | 1,491,872 | 1,442,679 | 610,385 | 605,015 | 488,269 |
| Unearned Premiums | 1,555,795 | 766,350 | 1,072,302 | 509,798 | 20 |
| Total Liabilities | 9,720,330 | 9,075,637 | 7,511,609 | 6,752,093 | 5,420,136 |
| NET POSITION | | | | | |
| Restricted | 2,729,555 | 2,669,495 | 2,409,497 | 2,514,837 | 2,120,085 |
| Unrestricted - Board Designated | 8,701,182 | 8,646,395 | 8,423,989 | 4,984,812 | 4,100,000 |
| Unrestricted - Undesignated | 10,591,408 | 10,934,951 | 15,166,694 | 17,828,365 | 15,423,678 |
| Total Net Position | 22,022,145 | 22,250,841 | 26,000,180 | 25,328,014 | 21,643,763 |
| Total Liabilities and Net Position | \$ 31,742,475 | \$ 31,326,478 | \$ 33,511,789 | \$ 32,080,107 | \$ 27,063,899 |
| REVENUES | | | | | |
| Premiums | \$ 54,591,095 | \$ 53,389,902 | \$ 48,189,940 | \$ 50,296,736 | \$ 42,401,705 |
| Interest Earnings | 111,585 | 99,529 | 266,205 | 456,386 | 21,938 |
| Gain (Loss) on Investments | (436,765) | (193,376) | 56,800 | 8,715 | - |
| Other Revenue (Expense) | (11,503) | (23,066) | 4,535 | | |
| Total Revenues | 54,254,412 | 53,272,989 | 48,517,480 | 50,761,837 | 42,423,643 |
| EXPENSES | | | | | |
| Claims Expense | 51,505,375 | 53,024,900 | 44,933,332 | 43,353,569 | 38,991,995 |
| Compensation | 420,883 | 402,891 | 303,208 | 269,873 | 150,410 |
| Professional and Consulting | 157,032 | 165,655 | 216,269 | 237,302 | 154,499 |
| Reinsurance Expenses, Net | 295,917 | 270,471 | 234,193 | 641,621 | (10,448) |
| Insurance | 58,266 | 50,588 | 43,612 | 40,114 | 33,139 |
| Claims Administration Fees Other Expenses | 1,813,731 425,849 | 1,678,883 391,254 | 1,596,782 326,276 | 1,455,338 374,336 | 1,169,230 251,149 |
| Ouler Expenses | 425,049 | | 520,270 | 574,550 | 251,149 |
| Total Expenses | 54,677,053 | 55,984,642 | 47,653,672 | 46,372,153 | 40,739,974 |
| Change in Net Position | \$ (422,641) | \$ (2,711,653) | \$ 863,808 | \$ 4,389,684 | \$ 1,683,669 |
| Adjustment for Incurred | | | | | |
| but not Reported Claims | <u>\$ 193,945</u> | \$ (1,037,686) | \$ (191,642) | \$ (705,433) | \$ (1,363,863) |

Note: Abstracted from Audited Financials - See Audit Reports for Complete Information

EXECUTIVE SUMMARY OF 2022 AUDIT

AUDIT FOCUS - REPORTING OBJECTIVES

Basic Financial Statements

*Management's Discussion and Analysis

*Consortium Financial Statements

*Statements of Net Position

*Statements of Revenues, Expenses, and Changes in Net Position

*Statements of Cash Flows

*Notes to Financial Statements

*Supplemental Financial Information

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters

AUDIT APPROACH

- *Preliminary Planning
- *Consideration of Internal Control Over Financial Reporting
- *Tests of Controls

*Tests of Compliance With Laws and Regulations

*Substantive Testing of Financial Information (Includes Analytical Review)

*Consideration of Internal Control Over Compliance Requirements

UNDERSTANDING THE HEALTH INSURANCE CONSORTIUM'S OPERATIONS

- *Services Provided
- *Assessment of Accounting and Reporting System
- *Nature of Activities
- *Special Reporting Requirements
- *Nature of Compliance Requirements
- *Assessment of Management

FACTORS AFFECTING THE SCOPE OF THE AUDIT

*Effectiveness of Overall Financial Controls

- *Qualifications of Key Personnel
- *Appropriate Segregation of Duties
- *Ability to Demonstrate Compliance With Laws and Regulations
- *Effectiveness of Budget Process Administration
- *Accuracy and Comprehensiveness of Internal Reporting
- *Existence of Adequate Policies and Procedures

*Ability to Issue Timely and Accurate Financial Reports